

Ottobock is a leading brand within the orthopedic industry. We provide high-quality, innovative and technologically superior products and services that help people restore and improve their mobility and independence – Quality for life. Together with our subsidiaries Aktiv Ortopedteknik and Respecta we are over 700 employees and have an annual turnover of approximately 110 MEUR. Our parent company, Ottobock Healthcare, is active in over 50 markets worldwide has an annual turnover of approximately 1.000 MEUR.

We are looking for an Account Manager at Ottobock

Ottobock is in the middle of an exciting and expansive development phase and we are therefore recruiting an Account Manager in Norway

Your future challenge

As an Account Manager at Ottobock you will be responsible for strengthen and deepening long term customer relationships in Norway. You will have full responsibility for sales within Norway, planning and execution of sales activities and work in close collaboration with product specialists, your sales manager and other support functions. Your primary customers are orthopaedics workshops.

Our offer

We offer you a varied, challenging and stimulating job in an international environment characterized by a high degree of independence at a high pace. You will work with the best products in the industry and will join our Nordic team with lot of experience. You will have the possibility to develop the position with both short term activities and long term strategy planning. The position is a permanent full time employment, you will work from your home office located in Norway and with travel included. You report directly to the Sales Manager.

Your background

You have a background in orthopaedics, physiotherapy or similar clinical experience. You have an understanding for the complexity of the healthcare system and stakeholders involved in the process. As a person you are humble, flexible and solution oriented. You also have a good ability to organize and structure your work.

We also see that you have a good sense for service and ability in building strong customer relations. You are professional and trustworthy in your approach and have excellent communication skills. You are ambitious with a strong drive to achieve set goals. You are fluent in Norwegian and English.

How to apply

To apply to the position, please send resume and cover letter via email: **rekrytering@ottobock.se**, not later than 2018-10-21. Selection and interviews will be held ongoing, so we encourage you to submit your application as soon as possible.

If your have any questions regarding the position please contact Sales Manager Lina Elisson via email: lina.elisson@ottobock.se

Visit our website for more information: www.ottobock.se